

SERVICE BULLETIN

OCTOBER 2010



Snow & Ice Management
314.569.3005

Building Better Team 'Chemistry'

As a means to provide the best possible service and resources, BSR Services has remained at the forefront of building our chemical inventory, supply lines, storage, and resources.

Now in its second full season, BSR has a building dedicated to the storage of our vast chemical inventory. Unlike other storage facilities for chemical inventory, BSR's salt structure maintains the flexibility of housing our bulk salt, bagged chemical product, or fully loaded fleet of salt trucks. The state-of-the-art building has a capacity of over 6,000 tons to ensure that an inventory is maintained for Snow and Ice Management services. BSR would like to extend the invitation to you to come and tour our new facility and view the newest additions tour operation.

Additionally, BSR has worked to secure and our chemical inventory which will extend into the 2011-2012 season. BSR is in the process of receiving both bulk and bagged chemicals at our headquarters in order to be fully prepared for the first winter weather event. If you should have any questions regarding general chemical pricing, components, or effective temperatures, please do not hesitate to request our 'Ice Melt Research Overview', which we have prepared as a resource for our valuable clients. **If your Facility Engineer or Maintenance Staff wishes to obtain pricing for ice-melt chemicals, please contact BSR!**



Asking the Right Questions

Have you asked the right questions to make sure that your contractor is ready for the upcoming winter? Have you asked yourself what services you require of your service provider? Aside from the basic description of plowing and chemically treating parking lots and sidewalks at your facilities, there additional questions you can ask of your provider to gauge their winter readiness:

- What equipment would be utilized to handle high-accumulation storms and how would that equipment be employed on your facilities?
- What is the general protocol for an unexpected equipment breakdown and how will that effect the routing strategy?
- What are the essential operational times for your facilities and how does the contractor expect to meet and exceed your expectations based on altering times of day for snow and ice management?
- What plans does the contractor have in place for 'worst case scenarios', such as Blizzard Response Plans, Protocol for Drastically Low Temperatures?



Scheduling Facility Tours with your Snow Contractor

As the time for Budgets and Contract renewals begins to come to a completion for many in the field of Property Management, it is time to take the next crucial step for successful Snow and Ice Management. Scheduling a Facility Tour with your contractor is essential to setting clear expectations for the Winter Season. The inclusion of Facility Engineers to go through each facility with your snow vendor of choice will help to make these facility tours more successful. Important inclusions in each facility tour include: Any Areas prone to re-freezing; Any Areas where snow is or is NOT to be piled in the case of heavy accumulations; heavily trafficked areas (both vehicle and foot traffic); Any problems that you have encountered in the past; In-person identification of points of building entry; any pre-existing damage.



CEDAR LAKE CELLARS

WINERY NOW OPEN!

Fri., Sat., and Sun. this Fall!

www.cedarlakecellars.com