



Snow & Ice Management

# SNOW FIGHTER NEWS

## BSR is looking for great seasonal subcontractors.

Each year BSR grows and increases the demand for qualified snow service professionals. Many of our subcontractors are referred to us by our existing sub-contractors. If you know of snow professionals who are looking for great pay, and desire to service some of the most premier accounts in the area mention BSR Services to them. Refer to BSR people you know so you can work with your friends and business associates during winter weather.

BSR is looking for Plow, Salt and Hand shoveling subcontractors who are reliable and have attention to detail.

Have them contact us at 314-569-3005.

## Snow Trivia and Facts:

- Every year about 15 million tons of deicing salt is applied in the United States, and another 5 million tons is applied in Canada.
- Applying salt reduces injury accidents by 88% and typically is working to prevent icing hazards within a half hour of application.
- Older plow pumps have a motor that is exposed, protect the motor against damage by using a 4" PVC rubber pipe cap. It fits perfectly and is an inexpensive way to make your equipment last longer.

## FINDING THE RIGHT EQUIPMENT

Some of the biggest debates between snow and ice management contractors are about what type of spreader to buy. This dilemma seems to have contractors questioning their needs compared with what their competition tells them is "right." In actuality, there is no right or wrong answer, BSR Services has a need for both bulk and bag spreaders. Consider the following when shopping for spreaders:

**Storage:** If you do not have storage for a V-Box spreader a tailgate spreader may be your best option. There are also new Poly spreaders that are easy on and off with no lifting equipment needed and can be stored on end to save space.

**Truck usage:** Do you use the truck that the spreader will be mounted on during the winter for work other than snow? If so, a steel V-Box spreader may not be the best choice. This is an important issue to a smaller contractor. If you need your truck for other work and do not have the equipment necessary for



Poly spreaders with electric motors are proving to be the future of salt spreading technology.

installing and removing a steel V-Box on a regular basis, a poly V-box or tailgate spreader may be a better solution. However, some spreader manufacturers offer express mount kits for easy on-off applications.

**Spreader cost:** Price of the spreader is important, but so is productivity. Since BSR Services provides you with the capacity to store and load bulk material, and you can commit a truck to a V-Box type spreader, the larger

spreader is a wise investment.

Please contact BSR Services for information on who to contact when buying new equipment. We have relationships with local equipment dealers to save you money and headaches and can guide you in the right direction when making a decision.

## STORING THE EQUIPMENT FOR THE SUMMER

Proper storage of your equipment will mean less headaches in the fall. Now is the time for proper maintenance of snow equipment. Provide a complete cleaning with mild detergents to remove road grime and chemical residue. Fully lubricate all pivot points, mechanisms, grease fittings. Blow clean with compressed air or replace air filters on

engines. Change gear or crankcase oil as it can be contaminated with deicing chemicals which will cause corrosion.

Use dielectric grease on all electrical connections as a protection method against corrosion.

Storage under full cover is always best. If this is not

possible then vehicles should be well waxed to reduce corrosion. Seasonal equipment when stored outside should be stored off the ground and tarped. Proper storage of your equipment will give many years of service life and will ensure your investment in equipment.